

Mission Statement

To support our members with the tools and education necessary to conduct their business successfully, professionally, and with the highest ethical standards.

<u>September Business Conference</u>

The Missouri Realtors September Business Conference was held in Springfield on September 25th-27th. Several of our members attended and found all of the sessions informative and educational. If you are interested in attending the next conference, it will be held in January. Contact the association office for more information.

Calendar

Oct. 10th - 3 hr. CE Elective Class
Fundamentals of the Mortgage Process
9 a.m. - 12 p.m. SGAR Classroom
Price - \$20 active members/\$30 non members

Oct. 17th - Lunch and Learn 1031 Exchange 11:30 a.m. - 12:30 p.m. SGAR Classroom Free Bring your own lunch and a canned food item for Brendan's Friday Backpacks.

Oct. 24th - 3 hr. CE Elective Class
Common Defects in Existing Construction
For Real Estate Professionals
9 a.m. - 12 p.m. SGAR Classroom
Price - \$20 active members/\$30 non members

Nov. 7th - 3 hr. CE Elective Class

Structural Engineering Inspection Facts for

Conventional Construction and

Manufactured Homes

Price - \$20 active members/ \$30 non members

Important

Oct. 9th - SGAR Fall Mixer
4 p.m. - 6 p.m. Main and Mill
Brewing Co. Festus. Light appetizers
Voting for the 2020 Board of Directors
begins on Oct. 9th at 4 p.m. and ends on
Oct. 11th at 4 p.m.

SGAR Boots and BBQ Installation Banquet

Nov. 8th - Frederick's Banquet Center Festus \$30 per person Dinner, Open Bar, Line Dancing, and FUN!!!! 6 p.m. - 11 p.m.

You can register online at www.sgarealtors.org for all of the classes and the Installation Banquet.

Committee Members Needed

There is a list of committees on our website SGARealtors.org.

Volunteering on a committee is a great way to stay informed and help the association continue to provide the events and education to our members.

Support Our Affiliates

Our Affiliate members give so much to our association. Please consider showing support for them. Visit our website SGARealtors.org and click the "Other Useful Links" for a complete list of our affiliate members.

RPAC Auction

Thank you to everyone who donated and bid on the auction items. We were able to raise over \$4000 for the Realtor Political Action Committee! This is amazing and much appreciated.

Trivia Question

This month's question: What fictional city does Clark Kent work in? Email your answers to katie@sqarealtors.org for a chance to win.

Anniversaries

If you see these Realtors or Affiliates, wish them a Happy Anniversary of joining the association! If it is your anniversary month, stop by the association and receive **10% OFF** your purchase!

Oct. 1st	Oct. 2nd	Oct. 4th	Oct. 6th
Amy Wilson	Brent Darnell	Kim Sebaugh	Dennis Norman
Jennifer Pueschner			
Oct. 8th	Oct. 9th	Oct. 11th	Oct. 13th
Laurie McGregor	Scott Braswell	Barry Fondaw	Jonathan Heslop
Oct. 14th	Georgiann Casey	Oct. 15th	Christen Martin
Paula Cutrell	Margaret Helderle	Jennifer Ott	Oct. 18th
Sabrina Hickinbotham	Lydia Graham	Oct. 16th	Anne Watkins
Oct. 19th	Oct. 22nd	Karen Stringer	Oct. 23rd
Mary Catherine Baragary	Jennifer Kile	Sharon Hasty	Janine Wilson
Oct. 24th	Vicky Crocker	Oct. 27th	Kevin Leitterman
Charles Woodrum	Oct. 25th	Maria Franz	Oct. 29th
Caren Kelly	Rachel Gaston	Nicki Mitchell	Angie Perez
	Russell Batson	Oct. 31st	
	Danielle Brewer	Teresa Frank	
		Kurstin Raposa	
		Ann Cope	

Donations Needed

You don't have to put together a big gift basket. Any items are appreciated for our events. Please consider donating these items to the association to be used as auction items at our big events. ½ of the profits from the auctions in 2019 will be donated to Ride on St. Louis.

Tip of the Month

For the past several months the association staff has been working on getting our new Association Management System set up. We are excited that we can now share the system with our members! This is our first step in improving the way you can access your membership information online.

Katie, SGAR's Association Executive, sent out an email on September 30th introducing the new portal & how you can log in. If you did not receive the information, email the association at sgar@sgarealtors.org

With this first roll out you are able to:

- View SGAR's calendar of upcoming events & classes
- Register for classes
- Pay for classes online
- View which classes you have registered
- View Invoices
- Print receipts
- View SGAR Committees

Southern Gateway Association of Realtors

1505 Astra Way
Arnold, MO 63010
Open Monday - Friday 9 a.m. - 4 p.m.
636-282-0175
sqar@sqarealtors.org

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